

## M010. Economic Indicators



- ✦ **Total investment costs = equity + loans (+ subsidies)**
- ✦ **Equity = share of own capital**
- ✦ **Payback time** = time until the investment costs have been paid back ☐  
break-even
- ✦ **ROE:** return on equity = effective annual “interest rate” paid on the equity
- ✦ **ROI:** return on investment

- ✦ **IRR:** internal rate of return = effective annual “interest rate” paid on the total investment
- ✦ **WACC:** weighted average cost of capital = average interest rate on the total investment taking into account different interest rates ( $K_e$ ,  $K_d$ ) for different fractions of the investment; e.g. equity ( $E$ ) and debt ( $D$ )

$$WACC = \frac{D}{D + E} K_d + \frac{E}{D + E} K_e$$

## Return, risk, and inflation

### ✦ Basic Rate

- pure compensation for deferring consumption
- even if there is no risk or inflation

### ✦ Risk

- of the particular investment
- the 'risk premium'

### ✦ Inflation

- expected fall in the value of money over time

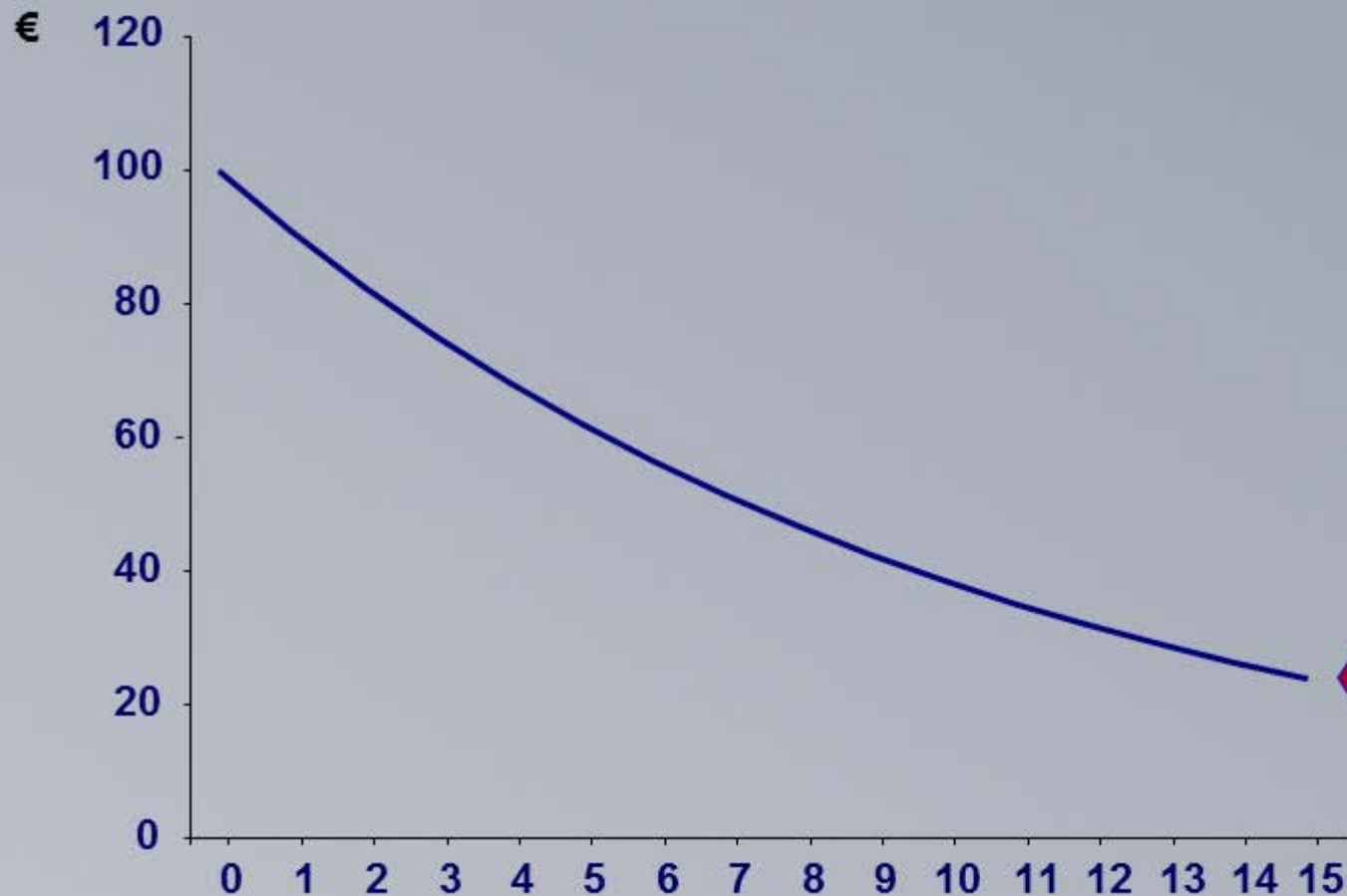


## Converting cash flows to their present value - Discounting....

- ✦ You can convert future year cash flows to their present value using a “discount rate” that incorporates:
  - Desired return on investment
  - Inflation
- ✦ The discount rate calculation is simple — mathematically, it is the reverse of an interest rate calculation

Assuming a 5% return €10,500 in one year's time would be worth €10,000 today.....

## Discounting future revenue flows



**Year 15:  
Annual  
revenue of  
€100 is worth  
€24  
in present  
value terms  
(4.2 times less  
than €100  
today)**

Source: renac

## Net Present Value

- ✦ Most projects are more complex and have cash flows over different years.....
- ✦ Net Present Value (NPV) is the sum of the present values of all the project's cash flows
- ✦ Cash inflows are positive numbers
- ✦ Cash outflows are negative numbers
- ✦ If NPV is more than zero, the project is profitable since it will increase total company value
- ✦ If NPV is less than zero, the project is not profitable since it would destroy value

## NPV Example

Year	Cash Flow (€)	Discount Factor (4.75%)	Present Value (€) (CF x DF)
0	- 600,000	1.00	-600,000
1	+75,000	0.9546539	71,599.04
2	+100,000	0.9113641	91,136.41
3	+150,000	0.8700374	130,505.61
4	+200,000	0.8305846	166,116.92
5	+210,000	0.7929209	166,513.39
6	+150,000	0.7569650	113,544.75
<b>Total</b>	<b>285,000</b>		<b>NPV =139,416</b>



## Payback (simple)

- ✦ The project could have to finish early for any of several possible reasons, e.g.:
  - The equipment wears out through use
  - Company's lease on the property expires
  - New environmental regulation makes the equipment obsolete
  - Market demand decreases
  - Etc.
- ✦ **Example:** Initial investment: € 1,800,000
- ✦ Annual cash inflow of € 360,000 is equivalent to € 30,000 per month
- ✦ It will take  $\text{€ } 1,800,000 / \text{€ } 30,000 = 60$  months (= 5 years) for the project to pay back to the company its initial investment

## Payback (simple)

### Conclusion:

- The company is at risk of losing money on the project if it comes to an end before 60 months
- The shorter the payback period, the lower the risk
- ✦ Note: this method is called simple payback, since it is calculated without first discounting the future cash flows

## Discount rate

- ✦ The rate at which the Net Present Value is zero (e.g. 15%) is the project's internal rate of return (IRR)
- ✦ The company should implement the project only if it can raise the money needed to finance it at a lower rate than this
- ✦ If it has to pay more than 15 % in this case to raise finance, the project will destroy value

## Internal Rate of Return (IRR)

Once the IRR is found, it is compared with the company's pre-set threshold investment rate (the '**hurdle rate**')

The hurdle rate is usually at least the company's opportunity cost of capital – e.g. the interest it could make on money saved in a bank account

**The IRR decision rule:**

**$IRR > \text{hurdle rate} \rightarrow \text{accept}$**

**$IRR < \text{hurdle rate} \rightarrow \text{reject}$**

**The IRR provides a simple investment decision framework for managers**

## Net Present Value (NPV)

= net amount of discounted future cashflows less initial investment

- 😊 reflects amount (in €) added by project to total company value
- 😊 recognizes time value of money
- 😞 complex to calculate
- 😞 needs prior estimate of cost of raising capital



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## 6. Financial analysis steps

- ✦ Characterize project risk
- ✦ Estimate cash flows
- ✦ Select required rate of return on project
- ✦ Calculate project profitability



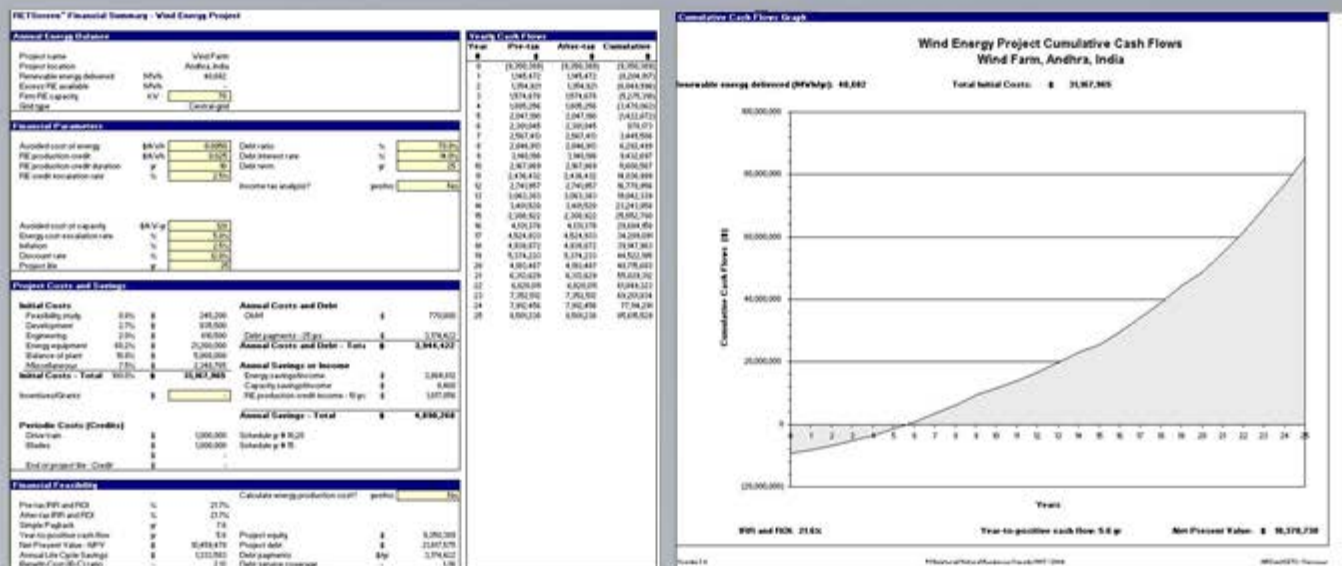
## 7. Calculation Tools





## Software Example: Ret Screen <http://www.retscreen.net>

Short video: <http://www.retscreen.net/ang/video.php>



## Calculation Example: 475kW Biogas Plant in Belize



- ✦ Calculation Exercise RETScreen
- ✦ Step by Step example

# Thank you

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